



SYNTHETIC GRASS & COMPOSITE

Assistant Sales Manager Position

SGC is looking for an Assistant Sales Manager for his new office in Burnaby at 5491 Regent St. The Assistant Sales Manager provides an efficient and courteous customer service. He develops his knowledge on the products: Artificial Grass, Composite Decking and Composite Fencing and provides information on product characteristics. For more information visit our website: www.sgcproducts.com

This is an exceptional opportunity to work with a passionate and enthusiast team on maintenance-free building materials to allow you to evolve your career in a stimulating and creative work environment. You will develop long-term customer relationships. We are working together to create a unique customer experience that helps strengthen our leading position in our industry.

KEY RESPONSIBILITIES

- Sales Professional that thrives in an independent work environment, meeting with business owners and entrepreneurs
- The ideal candidate should enjoy both prospecting for new clients and meeting with existing clients
- Welcome new customers
- Answer the phone
- Appointments with clients
- Oversee the sales process from beginning to end
- Develop and maintain a loyal customer base through high quality service
- Perform follow-ups with clients to ensure they are completely satisfied
- Use CRM to efficiently log activities, prospects and clients.
- Address customer complaints and propose sound solutions
- Obtain knowledge of the market through research, trade associations and relationship development.
- Demonstrate a high degree of courtesy, efficiency and professionalism when communicating with internal and external clients

QUALIFICATIONS & EXPERIENCE

- Post-Secondary education in customer service, sales or administration is required
- Minimum one year sales experience or work-related environment
- Goal-oriented to achieve targets through self-motivation, persistence and determination.
- Strong customer service
- Strong communication (verbal and written)
- Knowledge of Excel, Word and PowerPoint

Experience: 1 year minimum

Job Types: Full-time, Permanent, with possibilities of overtime

Open position: 2

Start of employment: As soon as possible

Salary: Starting at 20.00\$

Number of hours per week: Average of 37,5

Schedule: Monday to Friday from 8:00AM to 5:00PM

Please send resume to: m.sanchez@sgcproducts.com